

MADISON PACIFIC

Press Release

Jonathan Hatch spoke at the APLMA Agency Conference

March 2019



The APLMA Agency Conference was held on 12 March 2019 at the Marriott Hotel in Hong Kong whereby Madison Pacific's Hong Kong based Managing Director, Mr. Jonathan Hatch, spoke on the panel: *The Rise of the Independent Agent: Bank Providers vs the Independents*



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There was lively debate between the Banks and the Independents as to why in certain circumstances an Independent Agent would be preferred over a Bank Provider.

The audience certainly enjoyed the friendly repartee between the panelists.

The conference was well attended by local and international participants whereby relevant topics relating to Agency, Fintech, LIBOR and expectations from an Agent were presented, debated and discussed.

In attendance at this event were other team members from Madison Pacific including Ms. Cassandra Ho and Ms. Gillian Chan.

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Madison Pacific, a Tricor Company, is a premier provider of specialised independent financial and corporate services. Our services include Trust & Agency, Escrow & Custody, Asset Management and Directorships.

Madison Pacific provides responsive and flexible services across a diverse range of industries and geographies including emerging markets as well as a variety of transaction types. Our growth has come from expertise in the alternative asset class (private equity, hedge) in general, particularly with special situations or distressed lending. Madison Pacific is frequently involved in debt transactions of all types including bond and note issuances (public and private) as well as club and syndicated lending. We are regularly engaged on 'new money' deals as well as replacement trustee or agent.